

Secure Enterprise Solutions



NEWS RELEASE

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FOR IMMEDIATE RELEASE

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Xand and SecureAgent – Partner to Provide Mission Critical Data Center Solutions

HAWTHORNE NY and TULSA, OK (August 18, 2009) – In today's rapidly changing business environment, moving critical data off-site and ensuring its security is a continual challenge. In an effort to address that challenge, SecureAgent Software and Xand have announced a joint business service offering, which will provide a turn-key data backup and disaster recovery solution for midrange, mainframe, and open system users while offering strategic advances in the approach to data management. The companies will jointly make available the Secure Data Solution® enhanced backup and recovery program. The combination of Xand's managed services and SecureAgent's patented technology will create an industry-changing service offering fully compatible with collocation, disaster recovery, and business continuity needs.

The elimination or reduction of tape mounting time, physical tape stock, tape drives, maintenance, off-site tape storage, and logistics reduce user costs. The patented SecureAgent disk-to-disk technology delivers increases service levels, reliability, and productivity. Proprietary software features ensure secure data compression and encryption at the highest legal levels throughout the process. The Secure Data Solution also decreases floor space requirements and reduces power/cooling costs.

SecureAgent has earned not only an impeccable reputation as a pioneering data services solution provider, but also has been awarded more than a dozen US and European patents. SecureAgent data management applications are in use throughout the United States and Europe. They are a preferred solution for some of the world's largest banks, communication companies, and tier-one outsourcers.

"The Secure Data Solution offers an elegant solution to the messiness of tape backups and disparate systems. By adding the replication piece to the Xand Data Center, the client is able to easily implement a DR strategy for their business. Keeping in mind the compression ratio and encryption patent, we can offer this as an alternative to SRDF replication. Certainly there are folks out there struggling with the challenges of tape backup that will welcome this unique solution in the market," says Seth Oestreicher, Chief Operating Officer at Xand.

"We designed the Secure Data Solution to meet the increasingly flexible and evolving needs of modern data centers. The joint partnership with Xand enables secure tape emulation and the movement of those tape images offsite via a network," said R. Brent Johnson, president of SecureAgent Software.

Joining forces between the data management piece and the data center allows for a well-thought-out solution for many businesses. Every client faces the need to back up their data, and if by utilizing SDS and replicating to Xand's Westchester or NYC facility we can provide disaster recovery, this eliminates concerns about the safety of the clien's data. Xand can offer two models, depending on where the client wants to maintain their primary operations. In each case, the pair of SDS devices will replicate the client's data in a compressed, encrypted form and will reside in the resilient and secure Xand Data Center facility.

About Xand

Founded in 1990, Xand is a facilities-based provider of data center infrastructure and business continuity solutions to financial services and midsized corporations. Xand offers complete, end-to-end solutions including application and server hosting, security, data storage, systems engineering, network operations, Internet connectivity, and business continuity office suites. Xand maintains a 30,000 sq-ft Internet Data Center at its headquarters 30 miles north of Manhattan, as well as several locations at the major carrier hotels. Each of these sites is connected by a diversely routed, privately owned and operated fiber optic backbone. Staffed by expert technicians and engineers, Xand is able to provide comprehensive, managed, mission-critical business solutions.

About SecureAgent Software

Secure Agent Software develops software and hardware products that provide safe, secure data management and communications. For nearly two decades, the Tulsa-based company's products have offered security, data file management, enterprise management and remote access capability. Secure Agent Software's patented products provide data management capabilities to some of the world's largest data centers. Those wanting more information on Secure Agent Software can visit the company's website at www.secureagent.com or call (918) 971-1600.

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